

## ANNUAL TOTALS

Year	Toal FC Starts	Total FC Sales	Purchase Originations	Refinance Originations	Total Originations
2018	593,000	186,000	4,217,000	2,085,000	6,302,000
2019	538,000	160,000	4,365,000	3,573,000	7,938,000
2020	191,000	54,000	4,649,000	8,729,000	13,378,000
2021	84,000	50,000	5,031,000	8,583,000	13,615,000
2022	355,000	74,000	4,372,000	2,394,000	6,766,000